

FINANCIAL INSTITUTION TRAINING MANUAL FOR DOMESTIC BIODIGESTER TECHNOLOGY

Picture courtesy of HomeBiogas

Module 5: Partnership and collaboration opportunities

Co-financed By

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In Partnership With

endev

Lead Implementer - Kenya

giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

SNV

Access to finance - Kenya

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Learning outcomes



- [x] Insights on the potential partners and their contribution to the sustainable growth of the biodigester sector

Picture courtesy SNV

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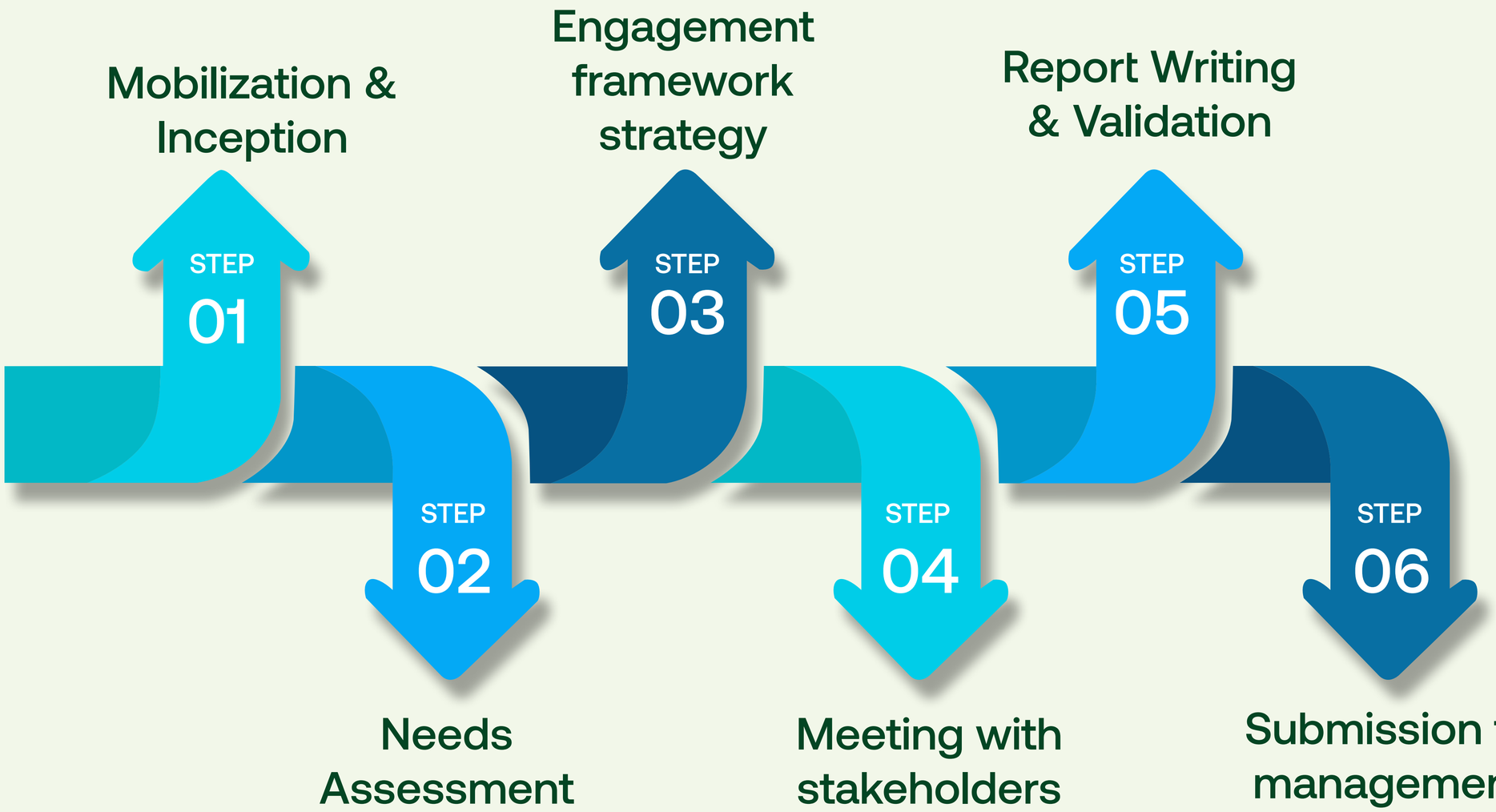
Picture courtesy SNV

Module Overview

- Identification of potential partners for engagement
- Capacity Building and Knowledge Sharing
- Continuous Learning and Improvement

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How to develop an engagement framework



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Identification of partners to engage

1. Government: Counties with strong biogas or energy programmes
2. Private Sector: Strive to offer sustainable business solutions for our clients.
3. NGOs / CSOs: Partner with NGOs within our focus sectors towards achieving common goals
4. Communities and Development partners: Connect with Community groups and International organizations and Institutions

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Capacity building and knowledge sharing in financial services

Different types of loans and financial services

Accounts and book keeping

GESI considerations in financial service

Designing bankable proposals and applications

Access to financial services information

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Picture courtesy Netherlands Enterprise Agency

Continuous learning and improvement

- Commitment to ongoing training, collaboration, and knowledge sharing within the financial sector and with biodigester stakeholders.
- Discussion with FI representatives on mode of engagement they will want to have with farmer groups, contractors and industry associations e.g. BIO-NET
- The kind of forum that can be created to enable continuous engagement and learning in a way that expands and maintains business.

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Recap and practical exercises

Group discussions and presentations on existing partnerships including successes, challenges faced and potential solutions to the challenges.

Develop actionable steps for financial institutions to support the biodigester sector.

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